

Dear Sir or Madam,

On 18 June 2019, we invited you and all member companies to our Annual General Meeting in our eco Head Office in Cologne. Now we would like to inform you about the most important results and resolutions of the Annual General Meeting.

Re-election of the Executive Board

First of all, we are pleased to inform you that the Executive Board has been confirmed in office. The Executive Board continues to consist of the following persons:

Oliver Süme	Chair of the Board
Klaus Landefeld	Vice-Chair of the Board and Board Member for Infrastructure and Networks
Felix Höger	Board Member for Online Services / Cloud Computing
Prof. Norbert Pohlmann	Board Member for IT Security

Changes in the Schedule for Membership Fees

Another important decision is the adjustment of the Schedule for Membership Fees. As you probably know, the work of the eco Association is largely financed through membership fees. The membership fees therefore secure the financial basis for the eco Association and ensure the continuity of the Association's work and thus the representation of your interests vis-à-vis business, politics, and society.

The previous Schedule for Membership Fees was in force since the introduction of the Euro in 2002. However, general price increases also have an impact on our work, so that solely for reasons of inflation adjustment after 17 years fee adjustments are now necessary. To give you more insight, we would like to explain some further reasons in more detail.

On the one hand, we have considerably expanded and continuously developed our services for you as members in recent years. This includes, in particular, the establishment of the Brussels office in order to better accompany, help shape, and advance the development of the political framework conditions in your interest and that of all member companies at European level. The successful and effective expansion of political activities by the Berlin office as well as the considerable intensification of international activities are also essential components of the further development of the Association.

On the other hand, as a result of digital transformation, we have not only professionalized our association work in the core environment of digital infrastructures, but have also increasingly taken on digitalization issues in other economic sectors as well as in the areas of work and education, and have addressed these. We have mastered all these increased tasks in recent years, among other things by creating additional jobs and recruiting new staff accordingly, without increasing the membership fees payable.

The importance of the Internet industry continues to grow on a structural-economic level, which means that we as an association have to constantly observe the emergences of new topic areas and business models and address them. To this end, we will continue to build and expand on our fields of competence.

We do this in order to continue to effectively promote the growth and thus the relevance of eco, to sustainably address the most important topic areas of digital transformation for you, and to maintain our services for you and all member companies. The new Schedule for Membership Fees was unanimously adopted at the Annual General Meeting and will come into force on 1 January 2020. You will find the complete, future Schedule for Membership Fees in the link below, as well as in the Members+ portal on our website.

Which membership fee will apply to you in future?

As in the past, the new membership fee schedule includes a staggering of membership fees according to the annual turnover of the respective member company. To classify you as a member company in the correct fee category, we need your assistance: Under the [Link](#) you will find a form for the classification of your company under the new fee categories. Please send us this form by 30 September 2019; electronically to: mv2019@eco.de

A transitional arrangement for existing ordinary members was agreed at the Annual General Meeting, which provides for a staggered adjustment of the fees in the highest category for 2020 (see classification form).

We ask for your understanding that, in case of doubt, for reasons of fairness we will place your company in the highest membership fee category, should we not receive the form by the deadline specified above.

Further information and minutes

The minutes of this year's Annual General Meeting on 18 June 2019 are available under the following link: <https://data.for-the-inter.net/index.php/s/qrIPul1k3THK4Db/download>

Of course, you will also find all documents relating to the previous Annual General Meeting in our Members+ portal: <https://international.eco.de/members/general-meeting/>

If you have not yet activated your member account, we will be happy to assist you: Just send an email to: members@eco.de.

We hope for your understanding for these changes and look forward to representing you and your interests in the best possible way in the future!

Yours sincerely

Harald A. Summa (CEO) and Alexander Rabe (Managing Director)